



SUPPLEMENTAL RECONCILIATION OF GAAP TO NON-GAAP RESULTS

(Unaudited)

(In thousands, except per share amounts)

| | Three Months Ended | | | | | | Six Months Ended | | | |
|---|--------------------|-------|-----------------|-------|-----------------|-------|------------------|-------|-----------------|-------|
| | June 30, 2007 | | March 31, 2007 | | June 30, 2006 | | June 30, 2007 | | June 30, 2006 | |
| | (% of revenues) | | (% of revenues) | | (% of revenues) | | (% of revenues) | | (% of revenues) | |
| GAAP GROSS PROFIT | \$ 30,168 | 26.5% | \$ 34,391 | 31.1% | \$ 30,917 | 32.1% | \$ 64,559 | 28.8% | \$ 57,506 | 31.2% |
| Adjustment for equity compensation charges | 784 | 0.7% | 575 | 0.5% | 809 | 0.8% | 1,359 | 0.6% | 1,577 | 0.9% |
| GROSS PROFIT EXCLUDING EQUITY COMPENSATION | \$ 30,952 | 27.2% | \$ 34,966 | 31.6% | \$ 31,726 | 32.9% | \$ 65,918 | 29.4% | \$ 59,083 | 32.1% |
| GAAP OPERATING EXPENSES | | | | | | | | | | |
| Adjustment for equity compensation charges within: | \$ 30,653 | 26.9% | \$ 29,490 | 26.7% | \$ 27,013 | 28.0% | \$ 60,143 | 26.8% | \$ 52,370 | 28.4% |
| Research, development and engineering | (305) | -0.2% | (272) | -0.3% | (488) | -0.5% | (577) | -0.3% | (874) | -0.5% |
| Selling, general and administrative | (1,014) | -0.9% | (891) | -0.8% | (1,312) | -1.4% | (1,905) | -0.8% | (2,414) | -1.3% |
| OPERATING EXPENSES EXCLUDING EQUITY COMPENSATION | \$ 29,334 | 25.8% | \$ 28,327 | 25.6% | \$ 25,213 | 26.1% | \$ 57,661 | 25.7% | \$ 49,082 | 26.6% |
| OPERATING INCOME EXCLUDING EQUITY COMPENSATION | | | | | | | | | | |
| GAAP OPERATING (LOSS) INCOME | \$ (485) | -0.4% | \$ 4,901 | 4.4% | \$ 3,904 | 4.1% | \$ 4,416 | 2.0% | \$ 5,136 | 2.8% |
| Adjustment for equity compensation charges within: | | | | | | | | | | |
| Cost of sales | 784 | 0.7% | 575 | 0.5% | 809 | 0.8% | 1,359 | 0.6% | 1,577 | 0.8% |
| Research, development and engineering | 305 | 0.2% | 272 | 0.3% | 488 | 0.5% | 577 | 0.3% | 874 | 0.5% |
| Selling, general and administrative | 1,014 | 0.9% | 891 | 0.8% | 1,312 | 1.4% | 1,905 | 0.8% | 2,414 | 1.3% |
| OPERATING INCOME EXCLUDING EQUITY COMPENSATION | \$ 1,618 | 1.4% | \$ 6,639 | 6.0% | \$ 6,513 | 6.8% | \$ 8,257 | 3.7% | \$ 10,001 | 5.4% |
| GAAP NET INCOME | \$ 1,351 | 1.2% | \$ 6,396 | 5.8% | \$ 5,648 | 5.9% | \$ 7,747 | 3.5% | \$ 7,894 | 4.3% |
| Adjustment for equity compensation charges within: | | | | | | | | | | |
| Cost of sales | 784 | 0.7% | 575 | 0.5% | 809 | 0.8% | 1,359 | 0.6% | 1,577 | 0.8% |
| Research, development and engineering | 305 | 0.2% | 272 | 0.3% | 488 | 0.5% | 577 | 0.3% | 874 | 0.5% |
| Selling, general and administrative | 1,014 | 0.9% | 891 | 0.8% | 1,312 | 1.4% | 1,905 | 0.8% | 2,414 | 1.3% |
| NET INCOME EXCLUDING EQUITY COMPENSATION | \$ 3,454 | 3.0% | \$ 8,134 | 7.4% | \$ 8,257 | 8.6% | \$ 11,588 | 5.2% | \$ 12,759 | 6.9% |
| TOTAL EQUITY COMPENSATION CHARGES | \$ 2,103 | 1.9% | \$ 1,738 | 1.6% | \$ 2,609 | 2.7% | \$ 3,841 | 1.7% | \$ 4,865 | 2.6% |
| GAAP DILUTED EARNINGS PER SHARE | \$ 0.01 | | \$ 0.05 | | \$ 0.04 | | \$ 0.05 | | \$ 0.06 | |
| Adjustment for equity compensation charges | 0.01 | | 0.01 | | 0.02 | | 0.03 | | 0.03 | |
| DILUTED EARNINGS PER SHARE EXCLUDING EQUITY COMPENSATION | \$ 0.02 | | \$ 0.06 | | \$ 0.06 | | \$ 0.08 | | \$ 0.09 | |
| GAAP COMMON SHARES ASSUMING DILUTION | 142,183 | | 141,148 | | 140,703 | | 141,536 | | 141,473 | |
| Adjustment for equity compensation charges | 788 | | 692 | | 2,400 | | 748 | | 1,861 | |
| COMMON SHARES ASSUMING DILUTION EXCLUDING EQUITY COMPENSATION | 142,971 | | 141,840 | | 143,103 | | 142,284 | | 143,334 | |
| | 113771 | | 110603 | | 96341 | | 224374 | | 184221 | |

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